## Highlights 2023

# Our profile

## Vision

Shaping the future with intelligence and innovation.

**Mission** 

We enable our customers to gain a competitive edge by offering the most advanced Data Capture and Industrial Automation products and solutions.

The Datalogic Group is a global technology leader in the segments of automatic data capture and industrial automation. The Group, which boasts over 50 years of history, is specialised in the design and production of barcode readers, mobile computers, detection, measurement and safety sensors, machine vision and laser marking systems and RFID. The Group's solutions improve the efficiency and quality of processes, along the entire value chain, in the Retail, Manufacturing, Transportation & Logistics and Healthcare sectors. Datalogic is a strong and steadily expanding business, thanks to the vigorous R&D activity that marks its lines of

development. The Group's barcode reading systems are used in over half of the world's supermarkets and retail outlets, as well as in major airports, manufacturing industries and many large hospital complexes, and help make the work of most logistics and shipping companies more agile and functional. The Group employs approximately 2,910 people worldwide, with offices in 29 countries, manufacturing plants and repair centres in the United States, Italy, Slovakia, Hungary, Vietnam, China and Australia, and R&D centres in Italy, the United States, China and Vietnam, with a portfolio of approximately 1,200 patents and patent applications.

 Establishment of the Company, based on a sensor-related product portfolio

1972

 Expansion of the product portfolio with barcode reading applications and technologies First baggage sorting system based on barcode reading installed at Linate (Milan) airport in 1984  Transition from "laser" to "image". Datalogic becomes the technology leader in barcode reading

 Entry into the "Mobile Computers" market with the acquisition of IDWare Mobile Computing



## Values rooted in time



#### **OWNERSHIP** We think and act

as if Datalogic is our own



### FOCUS ON RESULTS

We accomplish what we set out to do



### EFFICIENCY

We manage the company's expenses as if they were our own



### **REALISM** We face reality and fix what is wrong

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### **NO SHORTCUTS**

We never compromise on strategy, culture, or achievement of results



### TOGETHERNESS

We work together as a team to solve seemingly unsolvable problems



# **Our strategy**

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### Goal

 Become a billion revenue company in the long term with increasing profitability

#### Scope

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- Enhance hardware offer with software, driving efficiency in Data Capture and Industrial Automation applications in Retail, T&L, Healthcare and Manufacturing verticals.
- Consolidate position in Europe and become a strong player in North America.
- Grow our presence in APAC.

### **Advantage**

 Leverage on a wide portfolio of products and services to provide Customers with innovative and easy-to-integrate solutions along the entire flow of operations.







# The Group's global footprint



## A leader in automatic identification and industrial automation with a comprehensive and high-performance range of solutions

Advanced technology, robust and ergonomic design, sustainable production and materials. These are the signature features of Datalogic Group's products, which enable the Company to meet the needs of its customers in the target markets. A wide range of barcode readers complemented by safety products, laser markers and sensors.



# Datalogic share performance

Datalogic S.p.A. has been listed on the Italian Stock Exchange since 2001 - Euronext STAR Milan segment (High Requirements Shares Segment) of the Euronext Milan Market of Borsa Italiana, which includes medium-sized companies with a capitalisation between €40 million and €1 billion that are committed to meeting standards of excellence. In 2023, Datalogic S.p.A. joined the Euronext Tech Leaders, the segment comprising over 120 European companies listed on the high-growth Euronext markets and recognised leaders in the technology sector.

In 2023, the share was down by 18.8%. It reached a high of €9.840 per share on January 18, 2023 and a low of €5.255 on October 25, 2023. Average daily volumes traded in 2023 were approximately 112,000 shares, in line with the average of 110,000 in the prior year.



# 2023 Key Figures

### **REVENUE** (MN. EURO)



### **R&D** (MN. EURO)\*\*



\* % on revenue \*\* gross of capitalisation effects R&D \*\*\* restated

### EBITDA (MN. EURO)\*



NET PROFIT (MN. EURO)\*



\* % on revenue





### **NET FINANCIAL POSITION** (MN. EURO)



### **DIVIDEND PER SHARE** (DPS - EURO)



### EARNINGS PER SHARE (EPS - EURO)





### **INCOME STATEMENT**

MN EURO	2019 Restated	2020	2021 Restated	2022 Restated	2023
REVENUE	585.8	479.8	597.8	654.6	536.6
EBITDA	92.1	58.3	85.7	80.3	49.5
% on revenue	15.7	12.2	14.3	12.3	9.2
EBIT	62.7	18.4	47.0	40.9	9.6
% on revenue	10.7	3.8	7.9	6.3	1.8
PROFIT	50.3	13.9	39.5	30.1	9.5
% on revenue	8.6	2.9	6.6	4.6	1.8
HEADCOUNT TREND	3,074	2,826	2,990	3,069	2,910
DIVIDEND PER SHARE (EURO)	0.30	0.30	0.17	0.30	0.30
DIVIDENDS DISTRIBUTED (MN EURO)	28.7	17.0	9.6	16.9	17.0

### **STATEMENT OF FINANCIAL POSITION**

MN EURO	2019	2020	2021	2022	2023
FIXED ASSETS	391.1	384.9	457.3	484.2	463.2
CURRENT ASSETS	230.5	173.1	253.3	253.8	185.7
CURRENT LIABILITIES	-184.2	-150.7	-206.5	-183.7	-145.1
NET WORKING CAPITAL	46.2	22.4	46.8	70.1	40.5
NET CAPITAL EMPLOYED	390.8	362.1	447.8	493.6	446.5
EQUITY	404.2	370.4	421.7	451.6	411.1
NET FINANCIAL POSITION	13.4	8.2	-26.1	-42.0	-35.3
CAPEX*	38.0	42.6	26.5	26.3	26.4
% on revenue	6.5	8.9	4.4	4.0	4.9
NET TRADE WORKING CAPITAL	75.1	47.8	84.9	109.1	71.0
% on revenue	12.8	10.0	14.2	16.7	13.2
ROE %	12.9	3.6	10.0	6.9	2.2
DEBT/EQUITY %	-3.3	-2.2	6.2	9.3	8.6

\* net investment value, excluding IFRS16